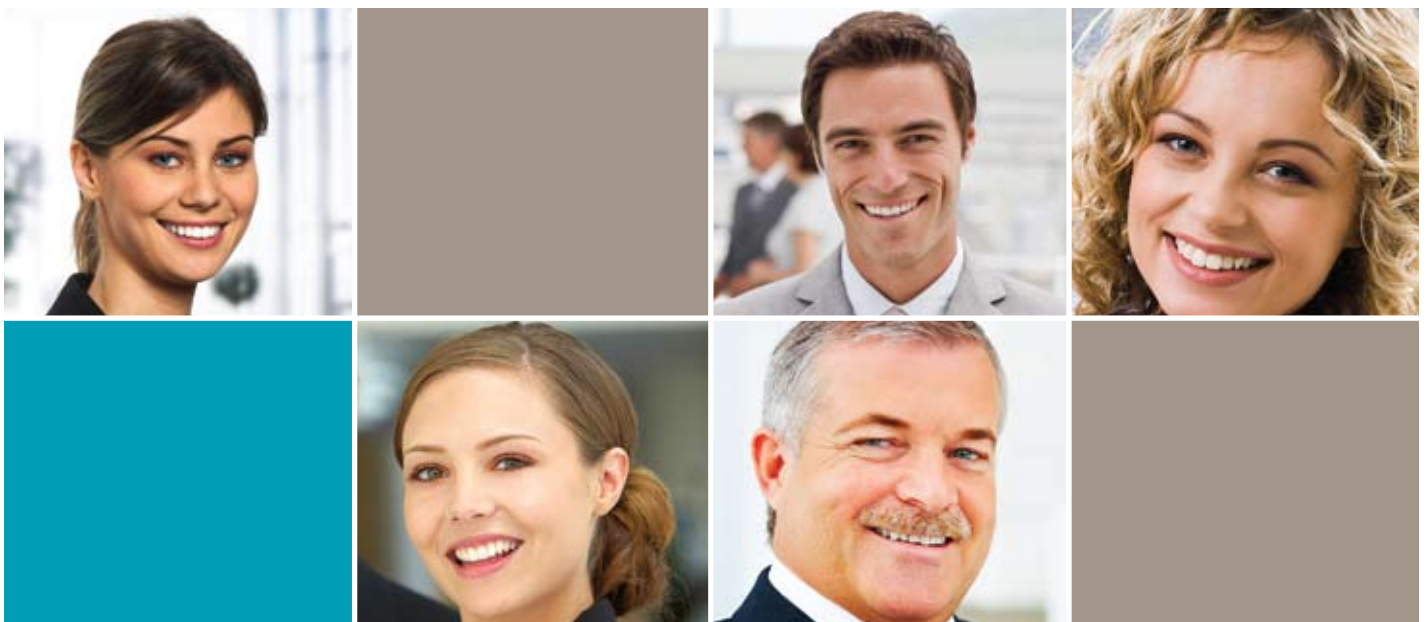




# Adelaide IT&T Salary Index

August 2010





## Adelaide IT&T Salary Index

### Market Update: August 2010

The Adelaide market has sustained the dramatic month-on-month increase in demand for contract and permanent IT&T staff that was evident in our April 2010 Salary Index.

Current in-demand skills include .NET Developers, Business Analysts and Project Managers.

Despite demand for talent continuing to grow, IT&T salaries in Adelaide have remained steady over the past three months.

### National IT&T market update

We are currently observing strong demand for a range of IT&T skills, as businesses across Australia, along with the major banks and WA's mining sector undertake transformational projects designed to help them gain ground in the recovering global marketplace.

The recent significant growth in IT&T jobs available – such as a rise of 200% in the past 12 months in Victoria and 30% in both New South Wales and Queensland – have been sustained in most states since April.

As a consequence of the strong growth in the majority of states, the Australian IT&T skills pool is becoming stretched.

IT&T candidates are commonly weighing up several prospective jobs at the same time and organisations who take weeks to progress from shortlist to job offer are finding their preferred candidates have often taken other jobs.



## Adelaide IT&T Salary Index

### Development Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Architect	\$80,000	\$90,000	\$150,000	\$70	\$150
Business Analyst	\$65,000	\$85,000	\$100,000	\$45	\$90
Developer - .Net	\$50,000	\$70,000	\$90,000	\$40	\$75
Developer - C++ (Developer - ETL Datawarehouses)	\$65,000	\$75,000	\$100,000	\$45	\$85
Developer - Java / J2EE	\$58,000	\$75,000	\$85,000	\$45	\$65
Developer - VB (Developer - Business Intelligence)	\$65,000	\$80,000	\$90,000	\$45	\$65
Enterprise Architect	\$80,000	\$90,000	\$120,000	\$75	\$130
IT Consultant - Functional	\$85,000	\$95,000	\$130,000	\$70	\$150
IT Consultant - Technical	\$85,000	\$90,000	\$130,000	\$70	\$130
J2EE Architect	\$85,000	\$80,000	\$100,000	\$50	\$80
Oracle Developer	\$65,000	\$75,000	\$95,000	\$45	\$80
Project Manager	\$75,000	\$90,000	\$110,000	\$60	\$120
Software Build & Release Manager	\$75,000	\$90,000	\$110,000	\$70	\$100
Solutions Architect	\$85,000	\$100,000	\$130,000	\$80	\$140
Technical Writer	\$50,000	\$70,000	\$80,000	\$40	\$65
Test Analyst	\$45,000	\$65,000	\$75,000	\$35	\$60
Test Manager	\$70,000	\$90,000	\$100,000	\$65	\$80



## Adelaide IT&T Salary Index

### ERP Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Oracle Financials Functional	\$75,000	\$90,000	\$110,000	\$65	\$100
Oracle Financials Technical	\$75,000	\$90,000	\$100,000	\$60	\$95
PeopleSoft Functional	\$70,000	\$90,000	\$120,000	\$65	\$100
PeopleSoft Technical	\$70,000	\$90,000	\$120,000	\$65	\$100
SAP ABAP	\$70,000	\$90,000	\$110,000	\$50	\$80
SAP Basis Administrator	\$70,000	\$95,000	\$120,000	\$70	\$100
SAP Functional	\$70,000	\$100,000	\$140,000	\$65	\$100

### Sales & Marketing Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Account Manager	\$45,000	\$50,000	\$80,000	\$50	\$70
BDM/Sales Executive: Hardware/Infrastructure	\$50,000	\$60,000	\$80,000	\$45	\$65
BDM/Sales Executive: Software/Services	\$65,000	\$70,000	\$85,000	\$45	\$65
Channel/Product Manager	\$60,000	\$80,000	\$100,000	\$50	\$70
Pre/Post Sales Support	\$50,000	\$65,000	\$80,000	\$45	\$70
Sales - Internal	\$45,000	\$50,000	\$60,000	\$30	\$45
Sales and Marketing Manager	\$80,000	\$90,000	\$130,000	\$50	\$100

# Adelaide IT&T Salary Index

## Management Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Development Manager - Large scale	\$90,000	\$100,000	\$100,000	\$75	\$100
Applications Development Manager - Small scale	\$85,000	\$95,000	\$100,000	\$75	\$90
CIO/IT Director	\$120,000	\$150,000	\$250,000+	\$120	\$250
Computer Operations Manager	\$85,000	\$100,000	\$120,000	\$90	\$110
Help Desk Manager	\$70,000	\$95,000	\$120,000	\$90	\$110
I.T. Manager	\$80,000	\$120,000	\$150,000	\$85	\$120
Program Manager	\$100,000	\$130,000	\$180,000	\$100	\$160
Service Delivery Manager	\$90,000	\$120,000	\$150,000	\$100	\$140
Technology & Infrastructure Manager - Large scale	\$130,000	\$130,000	\$160,000	\$100	\$140

## Web & e-Commerce Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Web Content Manager/Web Master	\$70,000	\$80,000	\$90,000	\$45	\$65
Web Designer	\$45,000	\$55,000	\$75,000	\$45	\$70
Web Developer - Back End	\$48,000	\$60,000	\$75,000	\$40	\$65
Web Developer - Front End	\$50,000	\$55,000	\$80,000	\$40	\$65
Web Producer	\$45,000	\$50,000	\$60,000	\$45	\$65



## Adelaide IT&T Salary Index

### Support Infrastructure Administration Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Data Communications Engineer	\$60,000	\$75,000	\$100,000	\$45	\$80
DBA - DB2	\$65,000	\$85,000	\$90,000	\$45	\$65
DBA - Oracle	\$65,000	\$75,000	\$95,000	\$50	\$80
DBA - SQL Server	\$60,000	\$80,000	\$90,000	\$50	\$70
DBA - Sybase	\$60,000	\$75,000	\$95,000	\$50	\$70
Desktop/PC Support	\$40,000	\$50,000	\$65,000	\$40	\$55
Help Desk Support	\$37,000	\$45,000	\$58,000	\$22	\$40
Infrastructure Architect	\$75,000	\$85,000	\$95,000	\$65	\$95
Network Designer	\$75,000	\$85,000	\$85,000	\$55	\$75
Network Engineer	\$65,000	\$70,000	\$90,000	\$60	\$85
Operator	\$45,000	\$45,000	\$60,000	\$35	\$50
Project Manager	\$80,000	\$90,000	\$120,000	\$65	\$120
Security Administrator	\$75,000	\$75,000	\$90,000	\$55	\$85
Security Architect	\$80,000	\$80,000	\$90,000	\$50	\$75
Security Engineer	\$80,000	\$80,000	\$90,000	\$50	\$75
Trainers	\$65,000	\$85,000	\$90,000	\$50	\$75
Unix Systems Administration	\$75,000	\$90,000	\$95,000	\$65	\$85



## Adelaide IT&T Salary Index

### About The Peoplebank IT&T Salary Index

The Peoplebank IT&T Salary Index is based upon IT&T job offers and employment activity in Adelaide during the past three months.

#### Permanent Salaries

All permanent salaries listed are **base salaries only** and do not include bonuses, superannuation, commissions or other benefits.

When formulating salary ranges, as a general rule...

**Junior:** Less than 3 years of experience in the role

**Intermediate:** 3 to 5 years in the role

**Senior:** More than 5 years in the role

#### Contract Rates

Please note that all rates listed are the '**Rate to the Contractor**' only and do not include management fees, superannuation, bonus, commissions or any other benefits or fees.

When formulating Contractor ranges, as a general rule...

**From:** the average minimum hourly rate achieved

**To:** the average maximum hourly rate achieved

Contract rates are generally determined by the skills and experience of the individual contractor combined with the market demand for those particular skills at the time the contract was offered.

The figures provided are based on aggregate averages, some rates may fall slightly below the minimum or slightly over the maximum, however these were generally considered as exceptions.

#### More Information

To learn more about the Peoplebank IT&T Salary Index, please feel free to contact one of our recruitment specialists on 08 8112 7400 or email [adelaide@peoplebank.com.au](mailto:adelaide@peoplebank.com.au)